<u>Dealer Licensing Requirements (Administrative Rule Number 51):</u>

- Proof of Zoning Compliance;
- Proof of Maintenance of Financial Responsibility;
- A Bond, Letter of Credit or Certificate of deposit;
- Proof of ownership/or lease of property;
- 1,200 square foot building with a heated office area;
- Sign;
- Background check;
- Must be open a minimum of one hundred forty-six (146) six (6) hour days between the hours of 6 AM and 6 PM.
- Must sell a minimum of 12 pleasure cars or trucks during the previous registration period or 24 such vehicles within the previous two registration years.

Dealer Fee (23 V.S.A. § 453):

\$370 for 5 plates. Additional plates may be obtained at \$40 each. The fee was last increased in 2001. It went from \$270 to \$370 and \$30 to \$40.

Dealer Use of Motor Vehicles (23 V.S.A. § 454):

- For the purpose of testing or adjusting the vehicle in the immediate vicinity of his or her place of business;
- For some purpose directly connected with the dealer business, purchasing, selling or exchanging motor vehicles by the dealer. The words "directly connected" for the purposes of this subdivision shall not be construed to include towing service unless the disabled vehicle is being towed to or from the dealer's place of business for repair purposes, nor shall it include the transport of crushed vehicles unless all of the vehicles being so transported are properly recorded in the records of the dealer as required by section 466 of this title;
- For a demonstration when the prospective purchaser is operating the vehicle, and then only for a period not to exceed three days;
- For the temporary accommodation of a customer of the dealer when a motor vehicle properly registered under the law of the state of residence of the customer, because of accident or wear, is disabled and is left with the dealer for repairs and then only for a period not exceeding seven days;
- For the private pleasure use of the dealer and members of his or her immediate family, residing in the same household;
- For the use of the vehicles at funerals or in public parades when no charge or rental is made for the use.
- Employees of a dealer may use a dealer plate for business purposes or travelling directly between their home and the dealership (23 V.S.A. § 456).

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